



Cloud, Powered by People.

AWS Advanced Partner.

Microsoft Solutions Partner for AI Business Solutions.

We support companies in the design and management of **cloud** and **modern workplace** solutions, ensuring **security**, performance, and a **sustainable** growth path.

3. About Us & Skills

4. Why Innovate With Us

5. How Innovate With Us

6. Value Proposition

7. Modern Workplace

10. Cloud Services

13. Generative AI

19. Managed Services

21. Why Clients Choose Us

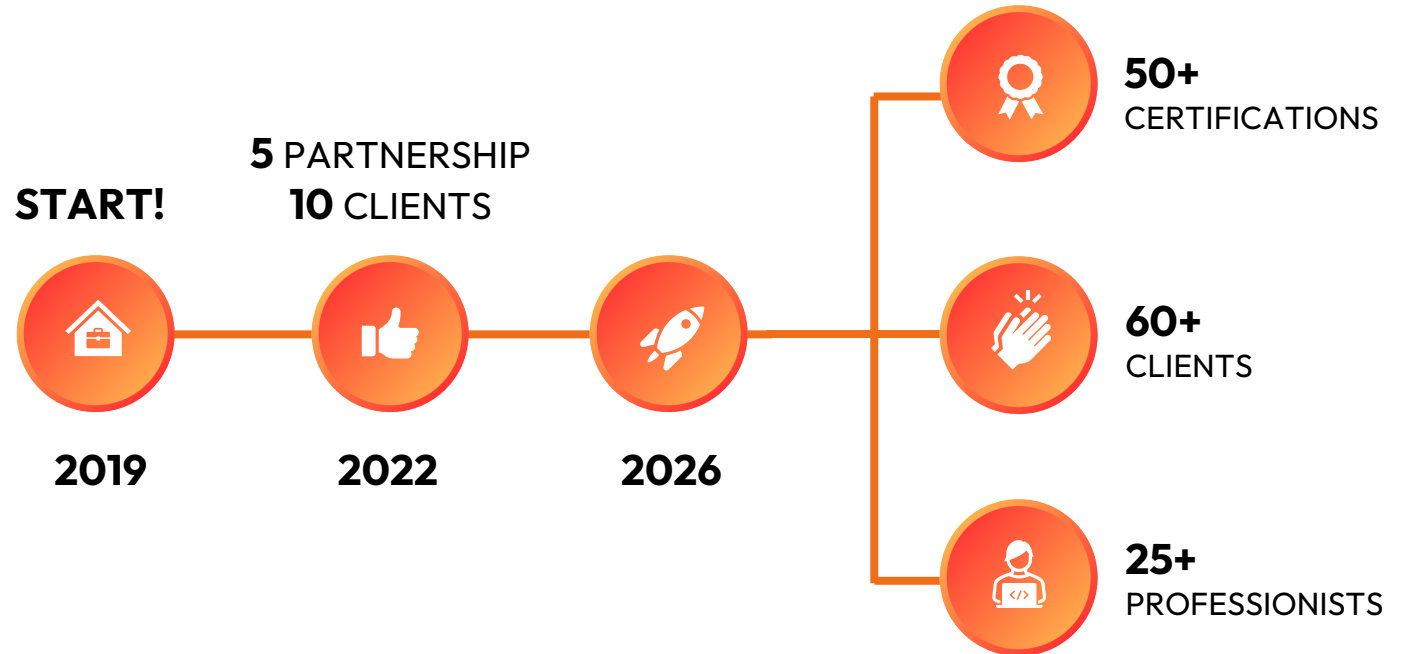
22. Our Certifications



We specialize in Cloud Services, Modern Workplace and GenAI with a team of professionals certified in Microsoft 365, Azure, and AWS technologies.

We support companies in the design, migration, and management of secure, high-performance, and optimized cloud environments, fostering innovation, efficiency, and continuous growth.

We combine technical expertise with strategic vision to make the cloud simple, secure, and scalable.



We act as partners, not just service providers.

By immersing ourselves in your
business context, we:

IDENTIFY REAL **PAIN POINTS**

DESIGN **EFFECTIVE DIGITAL SOLUTIONS**

DRIVE INNOVATION INTO **MEASURABLE
BUSINESS OUTCOMES**

IMPROVE DECISION
MAKING

**Optimize your decisions using
your own data**

EFFICIENCY
GAINS

**Reduce man hours via
automation and smarter
workflows**

COST
REDUCTIONS

**Redesign processes with
innovative technology**

MODERNIZED
PROCESSES

**Increased productivity and
quality reducing human
errors**

HOW INNOVATE WITH US



**Fast
Time-to-Market**



**Lean, Agile &
Transparent**



**Incremental
delivery**

We innovate by delivering value faster through lean, agile and transparent processes, with incremental delivery that drives continuous improvement.

MODERN WORKPLACE

- Cloud Migration
- Endpoint Management
- AI & automation
- Security
- Cloud Management Services
- Cloud Training



CLOUD SERVICES

- Cloud Readiness
- Cloud Evolution
- Cloud Optimization
- Cloud Resiliency
- Cloud Managed Services
- Cloud Training



GENERATIVE AI

- Data warehouse design
- Business Intelligence dashboards & reports
- ML & AI algorithm development
- Big Data analytics
- Microsoft Copilot
- Amazon Quick



MONITOR → MANAGE → OPTIMIZE → IMPROVE





+10 MS Security Specialists
+20 MS Security Certifications

CLOUD MIGRATION



- ✓ M365 workload migration
- ✓ SharePoint architecture & content migration
- ✓ Identity integration
- ✓ Licensing optimization & right-sizing



ENDPOINT MANAGEMENT



- ✓ SCCM / MECM design & deployment
- ✓ Intune enrollment & policy management
- ✓ Endpoint security & compliance baselines



AI & AUTOMATION



- ✓ Copilot adoption services
- ✓ Copilot Studio Solutions
- ✓ Enterprise AI Data Readiness
- ✓ Power Platform Development



SECURITY



- ✓ Tenant Security Assessment
- ✓ Defender for M365 / Cloud / Endpoint / Identity
- ✓ Information protection
- ✓ Information governance



CLOUD SERVICES



- ✓ Cloud tenant managed Services
- ✓ M365 Spoc & HelpDesk multilanguage
- ✓ M365 Managed Security Services
- ✓ Modern workplace continuous improvement



CLOUD TRAINING



- ✓ End user adoption services
- ✓ Discovery workshop
- ✓ Technical certification training
- ✓ Project transition training







AWS Advanced Partner



- Business Outcomes Xcelerator
- Amazon EC2 for Windows Server Delivery
- Small and Medium Business Services Competency

CLOUD READINESS



- ✓ Cloud readiness assessment
- ✓ Network readiness assessment
- ✓ Cost forecasting
- ✓ Pricing model definition
- ✓ VM tiering definition



CLOUD EVOLUTION



- ✓ Infrastructure Migration
- ✓ Lift and shift
- ✓ Refactor & Replatform
- ✓ Rebuild
- ✓ AI Process implementation



CLOUD OPTIMIZATION



- ✓ Performance optimization
- ✓ Well-architected Validation
- ✓ Cost optimization
- ✓ AWS Reselling Discount



CLOUD RESILIENCY



- ✓ Backup solutions
- ✓ Disaster recovery design
- ✓ Disaster recovery
- ✓ implementation



CLOUD SERVICES



- ✓ Cloud infrastructure managed Services
- ✓ SPOC / SOC & HelpDesk multilanguage



CLOUD TRAINING



- ✓ Technical certification training
- ✓ Training on the job
- ✓ Project transition training







DEMAND FORECASTING



KPI ANALYTICS AND BI REPORTING



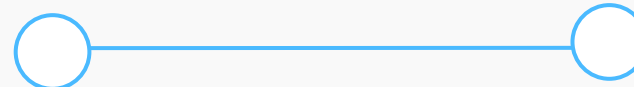
REAL-TIME IOT MONITORING



PREDICTIVE MAINTENANCE

FROM
Raw data

TO
Smart decision



**End-to-end
data pipeline
design**



**Predictive
analytics** with ML
models



**Real-time
dashboards** to
monitor KPIs



AI-driven tools
to optimize
processes

1. DISCOVER & UNDERSTANDING

- ✓ **Business goals**
- ✓ **Current processes & challenges**

2. SOLUTION DESIGN

- ✓ **MVP-focused prototyping**
- ✓ **Co-design sessions with stakeholders**

3. DEVELOPMENT & ITERATION

- ✓ **Agile sprints**
- ✓ **Continuous**
- ✓ **feedback loop**

4. LAUNCH & IMPROVE

- ✓ **Rollout support**
- ✓ **Ongoing optimization**

Microsoft Copilot



 Microsoft
Solutions Partner

AI Business Solutions

Amazon Quick



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**PRODUCTIVITY AI**

Much of the working day is spent finding information, understanding context, synthesizing content, and making decisions.

Microsoft Copilot brings AI directly into the Microsoft 365 tools people use every day, making these activities simpler, faster, and more intuitive.

It doesn't change the way you work. It helps you work smarter.

What if everyone always had the right information, at the right time?

- ✓ Find information faster
- ✓ Make better-informed decisions
- ✓ Reduce repetitive work
- ✓ Collaborate more effectively
- ✓ Focus on higher-value activities

We help organizations maximize the value of Microsoft Copilot through:

- ✓ Assessing usage and adoption levels
- ✓ Training and supporting users
- ✓ Information governance and content management
- ✓ Building custom agents with Copilot Studio
- ✓ Measuring the value generated across the organization



BUSINESS AI

Operational procedures,
technical documentation,
manuals, applications, data...

Critical business knowledge is
often scattered across different
systems, making it difficult to find
when decisions need to be made.

**Amazon Quick brings these
information sources together,
delivering the right knowledge
to the right people at the
right time.**

What if your organization's knowledge were just one question away?

Most companies already possess the
information needed to improve
performance, support operations, and
drive innovation.

Amazon Quick turns that knowledge
into actionable insights, making it
available exactly when it matters most.

**The value is already there. The key is
making it accessible.**

A new way to unlock enterprise knowledge:

- ✓ AI-powered Knowledge Assistant
- ✓ Support for operational processes
- ✓ Faster execution of business activities
- ✓ Seamless integration with enterprise systems
- ✓ Tailored AI assistants for specific business needs



• Business Outcomes Xcelerator
• Amazon EC2 for Windows
Server Delivery
• Small and Medium Business
Services Competency



Continuous value across your digital environment.

We manage and continuously improve your **Microsoft 365, Azure and AWS environments**, while supporting the adoption and ongoing optimization of your **AI solutions**.

MODERN WORKPLACE

- ✓ Microsoft 365 tenant management
- ✓ Multilingual SPOC & HelpDesk
- ✓ Managed Security Services
- ✓ Continuous improvement

CLOUD SERVICES

- ✓ Cloud infrastructure management
- ✓ Security and performance monitoring
- ✓ Cost and resource optimization
- ✓ Operational support

GENERATIVE AI

- ✓ Adoption and user support
- ✓ Usage and value assessment
- ✓ Solution monitoring
- ✓ Ongoing optimization

From day-to-day operations to continuous improvement, we keep your digital environment secure, efficient and ready to evolve.

WHY CLIENTS CHOOSE US?

We speak business AND tech — and we connect the



End-to-end capabilities
(cloud, AI, data, development)



Strategic mindset & technical depth

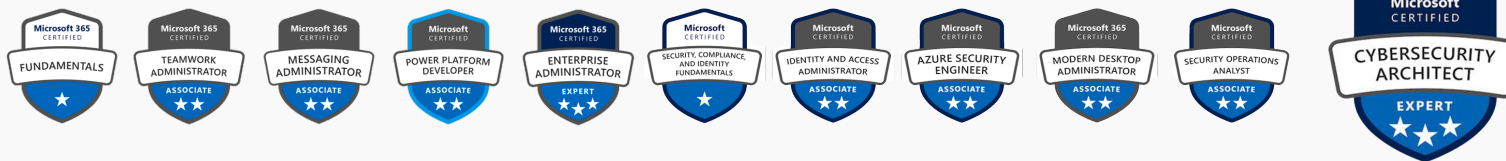


Proven track record in **digital transformation projects**



No overheads, just value

Microsoft



AWS



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Cloud, Powered by People.

Thank you.



Be Next S.r.l

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