BeNext

Cloud, Powered by People.

AWS Advanced Partner.
Microsoft Solutions Partner for AI Business Solutions.

We support companies in the design and management of **cloud** and **modern workplace** solutions, ensuring **security**, performance, and a **sustainable** growth path.

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CONTENTS

3. About Us & Skills
4. Why Innovate With Us
5. How Innovate With Us
6. Value Proposition
7. Modern Workplace
10. Cloud Services
13. Generative AI
19. Managed Services
21. Why Clients Choose Us
22. Our Certifications

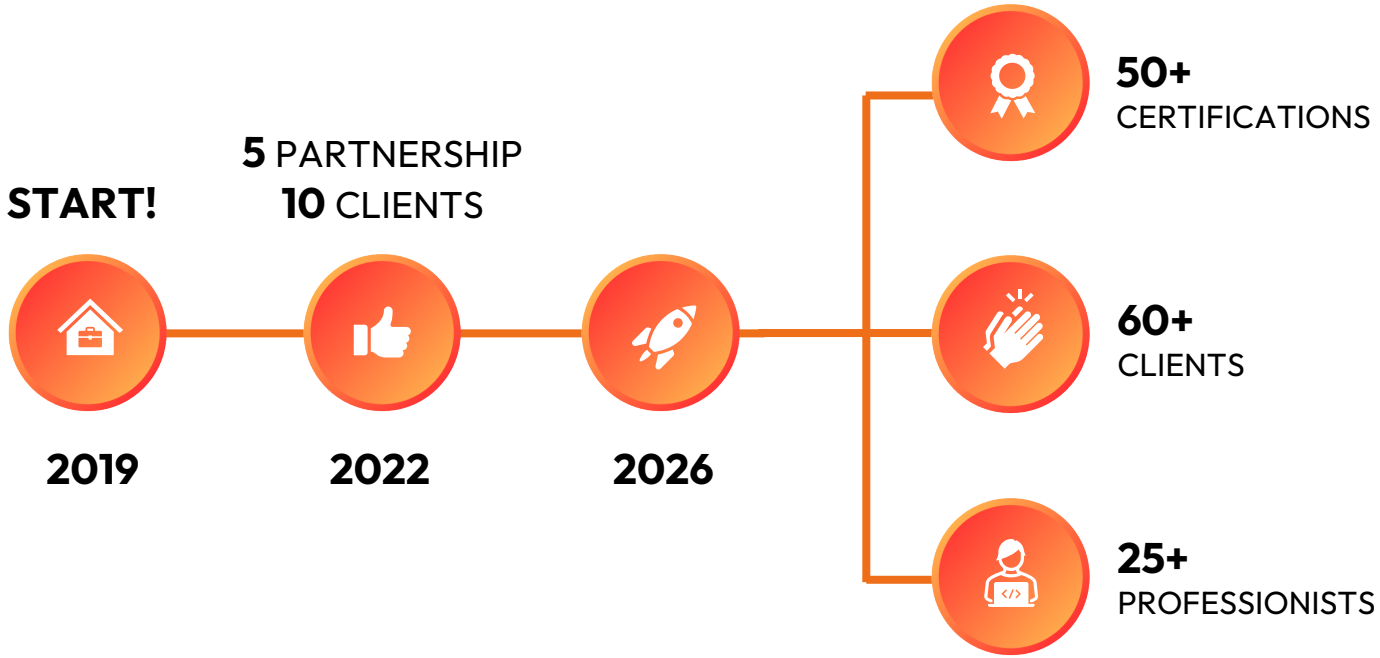


ABOUT US & SKILLS

We specialize in Cloud Services, Modern Workplace and GenAI with a team of professionals certified in Microsoft 365, Azure, and AWS technologies.

We support companies in the design, migration, and management of secure, high-performance, and optimized cloud environments, fostering innovation, efficiency, and continuous growth.

We combine technical expertise with strategic vision to make the cloud simple, secure, and scalable.



WHY INNOVATE WITH US

We act as partners, not just service providers.

By immersing ourselves in your business context, we:

- IDENTIFY REAL **PAIN POINTS**
- DESIGN **EFFECTIVE DIGITAL SOLUTIONS**
- DRIVE INNOVATION INTO **MEASURABLE BUSINESS OUTCOMES**

IMPROVE DECISION MAKING

Optimize your decisions using your own data

EFFICIENCY GAINS

Reduce man hours via automation and smarter workflows

COST REDUCTIONS

Redesign processes with innovative technology

MODERNIZED PROCESSES

Increased productivity and quality reducing human errors

HOW INNOVATE WITH US



Fast Time-to-Market



Lean, Agile & Transparent



Incremental delivery

We innovate by delivering value faster through lean, agile and transparent processes, with incremental delivery that drives continuous improvement.

VALUE PROPOSITION

MODERN WORKPLACE

- Cloud Migration
- Endpoint Management
- AI & automation
- Security
- Cloud Management Services
- Cloud Training

CLOUD SERVICES

- Cloud Readiness
- Cloud Evolution
- Cloud Optimization
- Cloud Resiliency
- Cloud Manged Services
- Cloud Training

GENERATIVE AI

- Data warehouse design
- Business Intelligence dashboards & reports
- ML & AI algorithm development
- Big Data analytics
- Microsoft Copilot
- Amazon Quick

MONITOR → MANAGE → OPTIMIZE → IMPROVE

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MODERN WORKPLACE

MODERN WORKPLACE



+10 MS Security Specialists

+20 MS Security Certifications

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MODERN WORKPLACE

CLOUD MIGRATION

- ✓ M365 workload migration
- ✓ SharePoint architecture & content migration
- ✓ Identity integration
- ✓ Licensing optimization & right-sizing

ENDPOINT MANAGEMENT

- ✓ SCCM / MECM design & deployment
- ✓ Intune enrollment & policy management
- ✓ Endpoint security & compliance baselines

AI & AUTOMATION

- ✓ Copilot adoption services
- ✓ Copilot Studio Solutions
- ✓ Enterprise AI Data Readiness
- ✓ Power Platform Development

SECURITY

- ✓ Tenant Security Assessment
- ✓ Defender for M365 / Cloud / Endpoint / Identity
- ✓ Information protection
- ✓ Information governance

CLOUD SERVICES

- ✓ Cloud tenant managed Services
- ✓ M365 Spoc & HelpDesk multilanguage
- ✓ M365 Managed Security Services
- ✓ Modern workplace continous improvement

CLOUD TRAINING

- ✓ End user adoption services
- ✓ Discovery workshop
- ✓ Technical certification training
- ✓ Project transition training

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CLOUD SERVICES



CLOUD SERVICES

Microsoft Azure



AWS Advanced Partner



aws
PARTNER
Advanced Tier Services

- AI Services Competency
- Business Outcomes Xcelerator
- Amazon EC2 for Windows Server Delivery
- Small and Medium Business Services Competency

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CLOUD SERVICES

CLOUD READINESS

- ✓ Cloud readiness assessment
- ✓ Network readiness assessment
- ✓ Cost forecasting
- ✓ Pricing model definition
- ✓ VM tiering definition

CLOUD EVOLUTION

- ✓ Infrastructure Migration
- ✓ Lift and shift
- ✓ Refactor & Replatform
- ✓ Rebuild
- ✓ AI Process implementation

CLOUD OPTIMIZATION

- ✓ Performance optimization
- ✓ Well-architected Validation
- ✓ Cost optimization
- ✓ AWS Reselling Discount

CLOUD RESILIENCY

- ✓ Backup solutions
- ✓ Disaster recovery design
- ✓ Disaster recovery
- ✓ implementation

CLOUD SERVICES

- ✓ Cloud infrastructure managed Services
- ✓ SPOC / SOC & HelpDesk multilanguage

CLOUD TRAINING

- ✓ Technical certification training
- ✓ Training on the job
- ✓ Project transition training

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GENERATIVE AI



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GEN AI | DATA ANALYTICS

- DEMAND FORECASTING
- KPI ANALYTICS AND BI REPORTING
- REAL-TIME IOT MONITORING
- PREDICTIVE MAINTENANCE

FROM
Raw data

TO
Smart decision

- **End-to-end data pipeline design**
- **Predictive analytics** with ML models
- **Real-time dashboards** to monitor KPIs
- **AI-driven tools** to optimize processes

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GEN AI | METODOLOGY

1. DISCOVER & UNDERSTANDING

- ✓ **Business goals**
- ✓ **Current processes & challenges**

2. SOLUTION DESIGN

- ✓ **MVP-focused prototyping**
- ✓ **Co-design sessions with stakeholders**

3. DEVELOPMENT & ITERATION

- ✓ **Agile sprints**
- ✓ **Continuous**
- ✓ **feedback loop**

4. LAUNCH & IMPROVE

- ✓ **Rollout support**
- ✓ **Ongoing optimization**

GEN AI | MICROSOFT & AWS

Microsoft Copilot



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AI Business Solutions

Amazon Quick



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GEN AI | MICROSOFT COPILOT

PRODUCTIVITY AI

Much of the working day is spent finding information, understanding context, synthesizing content, and making decisions.

Microsoft Copilot brings AI directly into the Microsoft 365 tools people use every day, making these activities simpler, faster, and more intuitive.

It doesn't change the way you work. It helps you work smarter.

What if everyone always had the right information, at the right time?

- ✓ Find information faster
- ✓ Make better-informed decisions
- ✓ Reduce repetitive work
- ✓ Collaborate more effectively
- ✓ Focus on higher-value activities

We help organizations maximize the value of Microsoft Copilot through:

- ✓ Assessing usage and adoption levels
- ✓ Training and supporting users
- ✓ Information governance and content management
- ✓ Building custom agents with Copilot Studio
- ✓ Measuring the value generated across the organization

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AI Business Solutions

GEN AI | AMAZON QUICK

BUSINESS AI

Operational procedures, technical documentation, manuals, applications, data...

Critical business knowledge is often scattered across different systems, making it difficult to find when decisions need to be made.

Amazon Quick brings these information sources together, delivering the right knowledge to the right people at the right time.

What if your organization's knowledge were just one question away?

Most companies already possess the information needed to improve performance, support operations, and drive innovation.

Amazon Quick turns that knowledge into actionable insights, making it available exactly when it matters most.

The value is already there. The key is making it accessible.

A new way to unlock enterprise knowledge:

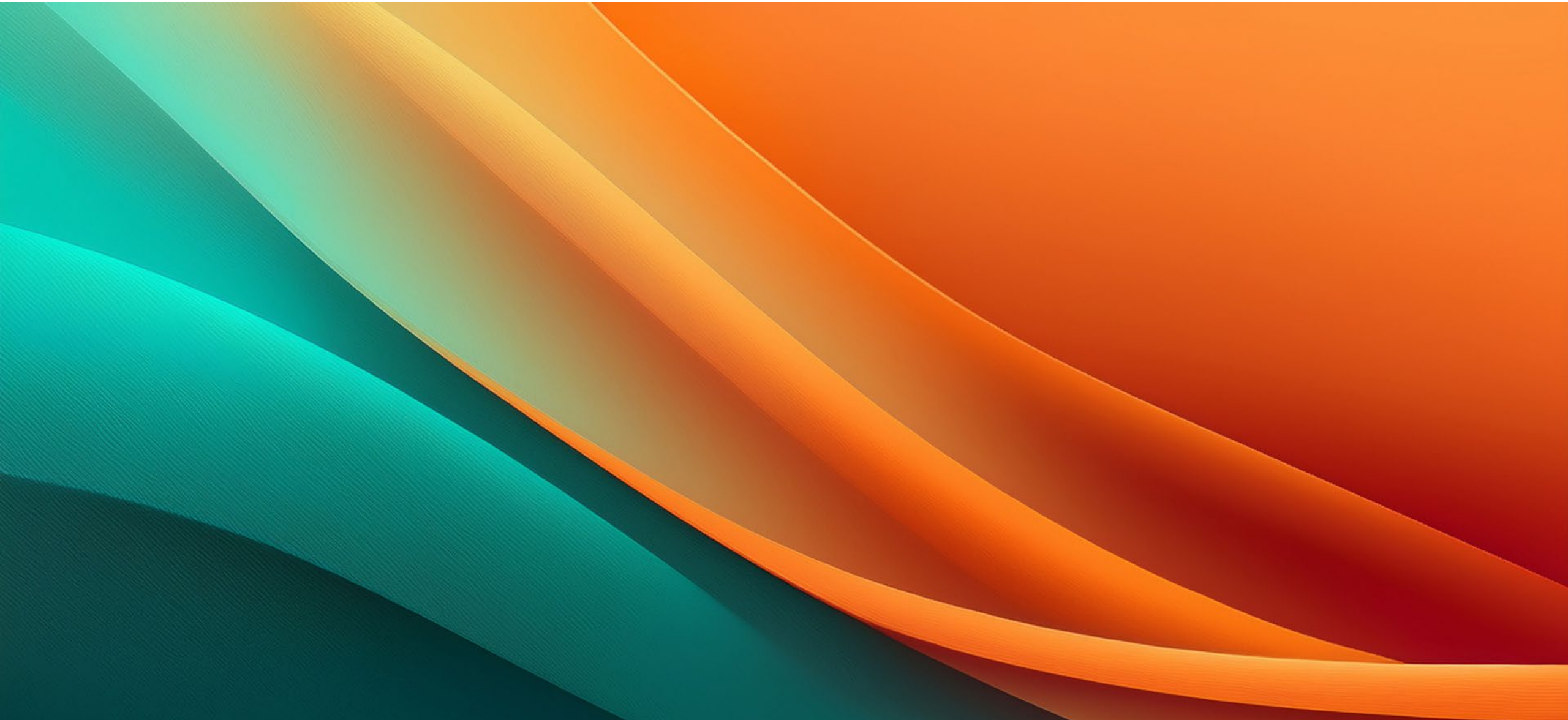
- ✓ AI-powered Knowledge Assistant
- ✓ Support for operational processes
- ✓ Faster execution of business activities
- ✓ Seamless integration with enterprise systems
- ✓ Tailored AI assistants for specific business needs

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MANAGED SERVICES



MANAGED SERVICES

Continuous value across your digital environment.

We manage and continuously improve your **Microsoft 365, Azure and AWS environments**, while supporting the adoption and ongoing optimization of your **AI solutions**.

MODERN WORKPLACE

- ✓ Microsoft 365 tenant management
- ✓ Multilingual SPOC & HelpDesk
- ✓ Managed Security Services
- ✓ Continuous improvement

CLOUD SERVICES

- ✓ Cloud infrastructure management
- ✓ Security and performance monitoring
- ✓ Cost and resource optimization
- ✓ Operational support

GENERATIVE AI

- ✓ Adoption and user support
- ✓ Usage and value assessment
- ✓ Solution monitoring
- ✓ Ongoing optimization

From day-to-day operations to continuous improvement, we keep your digital environment secure, efficient and ready to evolve.

WHY CLIENTS CHOOSE US?

We speak business AND tech — and we connect the

- **End-to-end capabilities** (cloud, AI, data, development)
- **Strategic mindset & technical depth**
- Proven track record in **digital transformation projects**
- **No overheads, just value**

OUR CERTIFICATIONS

Microsoft

Microsoft Azure



M365





Microsoft Solutions Partner

AI Business Solutions

AWS





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Cloud, Powered by People.

Thank you.

Be Next S.r.l
P IVA 11043700969
Via Albricci, 9 20123 Milano
info@benextcloud.it